



REACH US AT  
www.nct.in | cs.kpct@krishnapatnamport.com

f /NavayugaCT    t /NavayugaCT  
in /in/navayuga-container-terminal

ISSUE 03 APRIL 2019

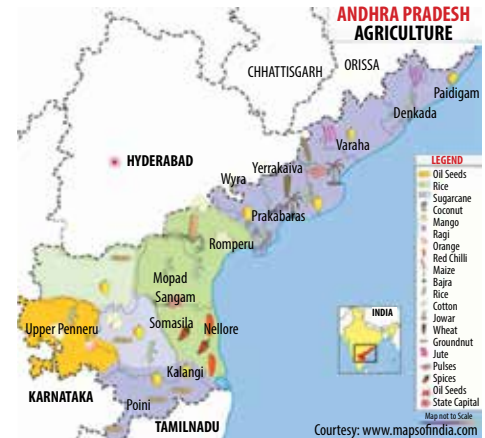
# KRISHNAPATNAM PORT IS THE BEST SUITED PARTNER FOR BANGLADESH EXIM & TRANSSHIPMENT CARGO

Bangladesh imports a lot of cotton from India for its garment manufacturing industry in Dhaka. The cotton producing area of Guntur is very close to Krishnapatnam Port. Due to lack of a direct shipping service between India and Chittagong / Pangaon, a lot of cotton is moving through the Benapole border which is time consuming and costly. The river – sea vessel service can greatly benefit the cotton exporters of India and the garment exporters of Dhaka with faster transit time and lower cost.

As the trade between India and Bangladesh is skewed, there is plenty of export from India, but very low level of import from Bangladesh to India to provide the vessel operators with a return load.

INDIA-BANGLADESH BILATERAL TRADE (BILLION US\$)					
YEARS	2012-13	2013-14	2014-15	2015-16	2016-17
Imports from India	5.99	5.66	6.45	6.03	6.80
Exports to India	0.63	0.48	0.52	0.60	0.70

The solution is to permit transshipment containers of third countries for carriage on the vessels operating under the Coastal Shipping Agreement (vessels below 6000 GRT) for transshipment at Krishnapatnam so that the river sea vessels have return cargo. The Govt of Bangladesh deputed a high level delegation to visit India to study the suitability of ports to handle the transshipment of Bangladesh's 3rd country exim containers. NCT is already the largest transshipment terminal on the east coast of India, handling about 28,000 TEUs of



17% of India's Cotton grown in Andhra Pradesh and Telangana is in Krishnapatnam Hinterland



(L TO R) **Mr Nasiruddin Chowdhury**, President, Bangladesh Container Ship Owners Association, **Capt Zillur Rahman Bhuiyan**, Chief Consultant, BFTI, **Mr Ali Ahmed**, CEO, BFTI, **Mr S K Mahfuz Hamid**, VP, Bangladesh Container Ship Owners Association & Chairman Coastal Ship Owners Association of Bangladesh.



**Mr Ali Ahmed**  
CEO, BFTI, Inspecting the terminal from the sea.

transshipment volume every month with a good network of transshipment feeder operators offering 5 sailings per week to upper Bay of Bengal ports. The discussions were extremely fruitful with Krishnapatnam's commitment to promote trade with Bangladesh and bring efficiency by way of transit time and cost to the trade. ●

# KRISHNAPATNAM – ICD

The CONCOR rail service between NCT and ICD Bangalore is a runaway success. The service provides hot connections for export and import cargoes at Krishnapatnam. This is facilitated

by the rail track extending right into the terminal and a sharp terminal operations team. The frequency is currently 3 trains per week and the rail freight between ICD Bangalore and



## CUSTOMER FEEDBACK ON THE RAIL SERVICE



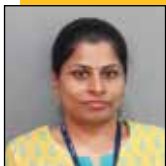
The rail service from Bangalore to Krishnapatnam has improved a lot and we have not faced any issue. Keep up the infrastructure development to provide excellent service to the customers.

**Vijay Kumar H**  
Sr Manager-SCM & Logistics  
Incap Contract Manufacturing Services Pvt Ltd.



NCT's introduction of the rail service from Krishnapatnam Port to ICD Bangalore has given our clients the luxury of flexibility. We value not just the introduction of this service, but also the additional support extended to us contingent on volumes. This coupled with the ease of doing business, which results in shorter transit times, makes NCT our preferred port.

**Sivadas**, Managing Director, Transconseil Logistics Pvt Ltd.



The rail services from Bangalore to Krishnapatnam have been really good in providing competitive lead time to customers on rail connectivity, guaranteed and immediate vessel connections. Customers have expressed interest in moving more shipments via Krishnapatnam Port for the committed and faster rail movements to connect intended vessels.

**Sarada Lakshmi V**  
BLR FS-E, Deputy Manager - Sea Exports, Kuehne + Nagel Pvt Ltd.



A dedicated weekly train service from ICD, Bengaluru to Krishnapatnam Port enables the businesses to transport cargo more efficiently. We can plan our weekly dispatches more efficiently and can connect vessel as per schedule. The train can directly enter the port without any delay or examination which speeds up the onboard process. The last mile train connectivity at Krishnapatnam is also congestion-free and dedicated only for container trains. This kind of service adds value to businesses looking for efficiency.

**Manjunath Singh**, Sr Manager – Logistics, Global Green Company Ltd.



It's with great humbleness I'm writing this. We as Bangalore based forwarder always was finding it difficult to move our ICD shipments only via Chennai, as there was huge challenge due to flash strike by port labourers or truckers in Chennai resulting in our shippers missing the vessel and eventually losing export orders from their customers. With the advent of Krishnapatnam Port, the problem got solved as their consistent movement of rail from Bangalore resulted in our customers' shipping from Bangalore again. Thank you and keep up the good work.

**D G Raghavendra**  
Managing Director  
Scope AMRA Logistics India Pvt.



The rail connectivity from ICD-WFD, Bangalore to Krishnapatnam Port is a Big Hit in terms of reliability and the assured connection of the vessel Ex- Krishnapatnam Port. At times even the containers booked on the Friday's get connected on the Monday sailing vessel Ex- Krishnapatnam, thanks to the special arrangements made by Krishnapatnam Port's Bangalore office team, who travel that extra mile to ensure connectivity. We book about 10 TEU's on weekly basis and we get the desired connections 9 out of 10 times. All the very best to the Krishnapatnam Port – Bangalore Team especially.

**R S Murthy**  
Director  
S M R Shipping & Logistics (India).



Krishnapatnam rail service is absolutely amazing for our shipments. Yup, I've been using this service for a year. Service is incredibly impressive. They've done a great job continually improving their product. Love it.

**Praveen Singhvi**  
Managing Director  
EFFN' BEE Hospitality Pvt Ltd.

# BANGALORE RAIL SERVICE

Krishnapatnam is on par with the rail freight to Chennai Port. The liners loading on the train are Maersk, Safemarine, MSC, HMM, ZIM, SCI, Shreyas and Maxicon.

Our happy customers' feedback explains the benefits in greater detail:



**Dr Anup Dayanand Sadhu**, Group General Manager - CONCOR, Whitefield Bangalore



We are proud to announce that after introduction of Krishnapatnam Port all our US and Europe shipments are moving out from Bangalore ICD to Krishnapatnam Port directly without any delay and it is hassle-free. All shipments are connecting to mother vessel at Salalah as per our target.

Earlier all our shipments were routing via Chennai where port congestion, dock workers' strike, rollover was common, but since the inception of Krishnapatnam Port we never faced any port congestion, dock strike and rollover. Thanks to Krishnapatnam Port staff and All the Best!!

**Murthy**, Global Team, India, Marcatus QED.



Krishnapatnam rail service has gotten some massive improvements since I've been around and seen. Krishnapatnam Rail Service, We've to say that their support and service is absolutely **INCREDIBLE!** If you're looking for effective logistics tools via ICD Blr, We can recommend @Krishnapatnam Rail Service. We use their services during our EXIM. When it comes to Rake movement, "Krishnapatnam Rail Service" is worth its weight in gold. it's just good basically. We really love Krishnapatnam rail services for our exports & Imports.

We can't remember the last time I enjoyed fixing issues. A combination of the awesomeness of Krishnapatnam & CONCOR. We would like to thank Krishnapatnam rail team for helping with the continued development of the Ark.

**Harish R M**, Manager - C&F, Chakiat Agencies.



We are extremely happy to route our shipments via Krishnapatnam Terminal. The train connectivity to the port from Bangalore ICD is wonderful as there is no intercarting involved like other ports and the train reaches directly to vessel slot area thus we are able to connect to the planned feeder vessel. We are able to give the confirmed vessel connectivity details well in advance to our customers as everything is scheduled. We wish you all the best for your future endeavours.

**T Karthik Raja**  
Assistant Vice President  
Bhuvaneshwari Lines & Logistics PTE Ltd.



We are happy to ship through Krishnapatnam Port through ICD Bangalore. Our last minute booked shipment is also connecting to immediate vessel, it will reduce over all transit period.

This will happen only because of congestion, traffic-free and faster clearance of goods. Krishnapatnam Port reduced our dependency of Chennai Port.

**Vijay Dhupad**, Manager – Exim, Neo Foods Pvt Ltd.



The direct rail service from Krishnapatnam Port to ICD Bangalore is very good and it has drastically reduced the transit time and cost. Now it will be a plus point for us to choose Krishnapatnam Port for all our Bangalore requirements. The service of train schedules are perfect and accurate.

**J K Suresh**, Director, Jayem Trade Private Limited.



Thanks for the excellent coordination KPCL is having with CONCOR for Bangalore /Krishnapatnam rail movement. We are glad that now we are having two trains a week and are able to connect immediate feeder vessels, especially to Far East. We are experiencing faster connection than

Chennai, while routing through Krishnapatnam Terminals. We in fact, can hand over the LOE on Friday night and are able to connect Sunday vessels which is not possible when we use Chennai Port from Bangalore. We really appreciate personal service of KPCL having messenger going every week to Krishnapatnam with LOE collected on weekends, this is really a priceless service which no port will be able to do. This really makes KPCL different from other terminals and we look forward to the same support to Bangalore export fraternity from KPCL terminal in coming years.

**Suresh Krishnan**, CEO, Rosemount Shipping.

We are very happy to inform about Krishnapatnam Port. We import 10 containers per month from UAE and other sector. All containers routed via Krishnapatnam port from last 7 years, and the service is too good, there is no delay or congestion.

**GopalKrishna**, Manager Imports, Impact Safety Glass Works Pvt Ltd.



# NCT INTERNATIONAL GOLF CHAMPIONSHIP DUBAI



After successfully conducting the Golden Eagles tournament in India for four years now, Krishnapatnam Port has taken its golf event abroad to various strategic locations like Singapore, Seoul and Dubai.

Dubai is connected to NCT with two direct line services every week and represents an important customer location for NCT. To connect further with customers and well-wishers in Dubai, Navayuga Container Terminal (formerly Krishnapatnam Port Container Terminal) had organised its 2nd golf tournament in Dubai under the name 'NCT Golf Championship' where the participants got to play along with and meet the top management of the port – Mr Sasidhar Chinta, Managing Director of Krishnapatnam Port, Mr Anil Yendluri, Director & CEO of Krishnapatnam Port and Ms Vinita Venkatesh, Director, Navayuga Container Terminal.

The guests also got the opportunity to play and

interact with the legendary former cricketer Kapil Dev, the World Cup Winning Captain for India and Mr. Prashant Kovind, the son of the Hon'ble President of India.

On the morning of 28th February at 11.30am at the stunning Dubai Creek Golf Course, around 65 of our selectively invited customers and well-wishers – in the likes of shipping lines, NVOCC's and cargo owners, gathered to enjoy a day on the greens and interact with the NCT team.

The participants were in high spirits to tee off and enjoy a wonderful morning of golf and camaraderie with the cricket legend Mr Kapil Dev and our NCT team, where some of them also got to play with Ms Ahlan Ramsey, who played on the LPGA tour in 2016 and is now part of the team where she looks after the marketing of NCT in the US. She was joined by her sister, Ms Taylor Ramsey, a passionate and professional golf enthusiast from the US, who started her role as NCT representative in Singapore.

**WINNERS IN THE SEVEN DIFFERENT CATEGORIES**

**OVERALL WINNER**  
**Mr Jayaram H**, Senior Manager, Vasco Global Maritime LLC

**HANDICAP CATEGORY 0-20**  
 Winner: **Mr Vaibhav Jain**, Director & CEO, SmartSpot Technologies  
 Runner-up: **Mr Gautam Balakrishnan**, VP: Head Smart Cities, Tata Administrative Service

**HANDICAP CATEGORY 21 & ABOVE**  
 Winner: **Mr P Sasikant**, Director, Sharaf Shipping Agency  
 Runner-up: **Mr Yonghon An**, Deputy GM Operations, HMM UAE

**OVERALL LONGEST DRIVE WINNER**  
**Mr Vaibhav Jain**, Director & CEO, SmartSpot Technologies

**OVERALL STRAIGHTEST DRIVE WINNER**  
**Mr Rajender Gaddam**, Managing Director, Srinii Food Park Pvt. Ltd.

**OVERALL CLOSEST TO THE PIN WINNER**  
**Mr Christian Juul-Nyholm**, Managing Director - Head of Maersk Line UAE, Iran, Qatar and Oman

**OVERALL SECOND SHOT CLOSEST TO THE PIN WINNER**  
**Mr Michael Nielsen**, GM, Rickmers Line

**BLIND FOLD PUTTING**  
**Mr S W Lee**, Executive Director, Sharaf Group  
**Mr Jayaram H**, Senior Manager, Vasco Global Maritime LLC, was the lucky man of the day by winning the Tournament 2nd year in a row (he won last year as well) and he got to take home the beautiful Rolex watch along with the stunning trophy.

After finishing the round, the participants met back at the landmark-clubhouse for a cocktail dinner on a private

terrace where they enjoyed the winner announcements and a beautiful evening with elegant entertainment. ●