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FEBRUARY 2019

LARGEST TRANSHIPMENT PORT ON THE EAST COAST OF INDIA

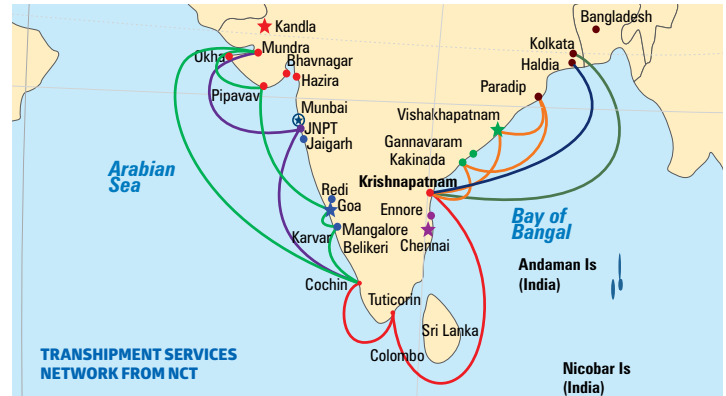
Krishnapatnam Port clocks **24,339 TEUs** transshipment volume in **December 2018**

In keeping with the exim trade's increasing clamour for Indian cargoes to be handled at Indian ports instead of being transhipped at the neighbouring ports of Colombo, Singapore, Port Kelang etc, Krishnapatnam Port has been offering shipping lines efficient transshipment services from 2017, aided by the Indian flag vessels of the largest Indian container shipping company Shreyas Shipping who provided a network of feeder vessels between Krishnapatnam and Kolkata / Haldia and other ports on the east coast of India.

Shreyas Shipping was encouraged by the response

and expanded its range of services and is today running no less than 3 feeder loops from NCT (Navayuga Container Terminal) at Krishnapatnam to connect with Kolkata, Haldia, Vizag, Pradeep, Kakinada, Tuticorin on the east coast as well as Cochin, Mangalore, Mundra, Kandla, Hazira and Nhava Sheva on the west coast. With this network, Shreyas Shipping and NCT can provide transshipment services to mainline vessels calling at Krishnapatnam, to all container ports on the Indian coastline.

The decision of the Govt of India to waive cabotage restrictions has added a



fillip to the transshipment volume handled by NCT, Krishnapatnam Port as foreign flag feeder can now carry transshipment container between two Indian ports.

NCT at Krishnapatnam Port was the first terminal on the east coast of India chosen by the foreign flag carrier Xpress Feeders of Singapore to deploy a transshipment feeder under the new relaxed regime for transshipment. Xpress now operates 3 vessels from NCT to Kolkata which are specially made for to suit the low water depth at Kolkata port.

All the transshipment feeders together offer 5 feeder

services per week at NCT, Krishnapatnam. Due to this, transshipment volume at the terminal has grown steadily from 13000 TEUs average transshipment volume per month in the first quarter of current financial year to 17, 200 TEUs by second quarter, and now in the third quarter to an average of 21,300 TEUs per month. The transshipment volume at NCT, Krishnapatnam accounts for 43pct of total throughput which is the industry norm for transshipment cargo handling ports in the south east asia region. ●

COASTAL FEEDER SERVICES			
ECS 2 loops/ 3 vessels	Shreyas	1. Krishnapatnam - Haldia - Paradip /Vizag/Kakinada - Krishnapatnam 2. Krishnapatnam - Kolkata - Krishnapatnam	Tri-Weekly
Bharat Feeder	Samudera	Krishnapatnam - Vizag - Kolkata - Krishnapatnam	Bi-Monthly
EXX	XCL	Krishnapatnam - Kolkata - Krishnapatnam	Weekly
KPBS	SCI	Krishnapatnam - Kolkata - Port Blair	Fortnightly

Quay length extension to **900** m overall

3 new QCs being acquired

Terminal Capacity increase to **2.00** million TEUs

Date Line: 4th quarter 2018-19

CREATING CUSTOMER



In its fourth edition, KPCL Golden Eagles Golf Championship saw more than 500 golfers from India and internationally take part in the 4 events hosted each weekend in November across India – starting with Bengaluru, then on to Hyderabad, Pune and finally ending the exciting month with our last event in Delhi.

The vision of the Managing Director of Krishnapatnam Port Company Limited, Mr Chinta Sasidhar has seen the Championship develop into the most sought after and prestigious corporate golf event in India, where it brings in a tremendous dose of glamour into the sport and set new standards for combining sport and entertainment.



Mr Jong Suk Kim, VP Operations, HMM, Mumbai



Mr Ugo Vincent, MD, CMA CGM, Mumbai



Mr Reby Nair, Director, Asian Tiger Shipping, Dubai



Mr Donghwan Oh, MD, HMM, Mumbai



Mr YD Park, VP, HMM, Mumbai



Mr Hong Yong Lian, Operations Director, Far Shipping, Singapore



Mr S Varadajan, MD, Avana Logistek Ltd, Mumbai



Mr T Thevarpiran, Head Commercial – South & East India, Nepal & Bhutan, APL India, Chennai



Mr Hyung Tae Kim & Mrs Mi Ran Kim
Consul General, The Republic of Korea, Chennai



Mr Andrew Lin, Director & CFO, Evergreen Shipping, Mumbai



Mr Kush Jawahar, Director, Featherlite Products, Bengaluru



Mr Sanjay Nadgouda, Past President of KGA (Karnataka Golf Association)



Mr Prashant Sagi, Director, Mega Sea, Hyderabad



Mr Krishna Prasad, Director, Focus Shipping, Hyderabad



Mr Ramesh Surana, MD, Surana Wires, Hyderabad



Mr Devendra Surana, MD, Bhagyaganar India, Hyderabad

EXPERIENCES

KPCL GOLDEN EAGLES 2018

The exclusive invite-only Championship was a rendezvous of some of the KPCL's partners and top clientele. And joining them were the likes of cricket legends Kapil Dev, Brian Lara and Venkatesh Prasad, actors R Madhavan, Chitrangada Singh, Tamannaah Bhatia and Urvashi Rautela, reputed television presenters

Mandira Bedi and Mayanti Langer, and renowned European entertainers Jimmy Sax and DJ Cruz to name a few.

Top women's professionals Sharmila Nicollet and Ashlan Ramsey added to the already high Glam Quotient. The presence of dignitaries such as Chief of Naval Staff Admiral Sunil Lanba, the

President of India's son Prashant Kovind and Hyderabad businessman P.P. Reddy further highlighted the stature of the event. ●



Mr V Kalyana Rama, Chairman & MD, CONCOR India, Delhi



Admiral Sunil Lanba, Chief of Naval Staff Indian Navy, Delhi



Mr Pankaj Tandon, Vice President-SAARC KEC International Limited, Delhi



Mr Lee Joon, Regional CEO, Pantos Logistics, Delhi



Mr. Inderjit Singh, Commissioner, Income Tax, Govt. of India, Delhi



Mr Abhay Jyotishi, Chief Commissioner of Customs, Govt. of India, Bengaluru



Mr Kapil Dev



Mr Brian Lara



Ms Mayanti Langer



Ms Urvashi Rautela



Mr R Madhavan



Ms Sharmila Nicollet



Ms Chitrangada Singh

EFFICIENT IMPORT LOGISTICS FOR HYDERABAD PHARMA COMPANIES

India is the largest provider of generic drugs globally. Indian pharmaceutical sector industry supplies over 50 per cent of global demand for various vaccines, 40 per cent of generic demand in the US and 25 per cent of all medicine in UK.

Market Size

The pharmaceutical sector was valued at US\$ 33 billion in 2017. The country's pharmaceutical industry is expected to expand at a CAGR of 22.4 per cent over 2015–20 to reach US\$ 55 billion. India's pharmaceutical exports stood at US\$ 17.27 billion in FY18 and have reached US\$ 10.80 billion in FY19 (up to October 2018). Pharmaceutical exports include bulk drugs, intermediates, drug formulations, biologicals, Ayush & herbal products and surgicals.

India's biotechnology industry comprising bio-pharmaceuticals, bio-services, bio-agriculture, bio-industry and bioinformatics is expected grow at an average growth rate of around 30 per cent a year and reach US\$ 100 billion by 2025.

The latest data by the Pharmaceuticals Export Promotion Council (Pharmexcil), an arm of the ministry of commerce and industry, shows a spike of 50 per cent in the import of drug formulations and

ADVANTAGE FOR HYDERABAD PHARMA API IMPORTS OVER KRISHNAPATNAM					
Gateway	Distance to Hyderabad (kms)	Transit Time by sea from Shanghai days	Movement to CFS & customs clearance	Transit time by road to Hyderabad (days)	Total Transit-Time days
JNPT	710	18	4	3	25
Chennai	630	13	4	2.5	19.5
Krishnapatnam	490	15	1	1.2	17.2

biologics from China in the last five years.

Hyderabad is one of the most important centers for the pharma manufacturing industry of India and the upcoming Pharma City will be a magnet for investment, increasing the pharma manufacturing activity even further.

Currently, the import of APIs from China to Hyderabad are being routed over Chennai Port in Tamil Nadu or Nhava Sheva Port in Maharashtra. Both of these are higher cost options when compared to Krishnapatnam Port which is the closest port to Hyderabad. ●

MAERSK CHX MAINLINE FROM CHINA



HYUNDAI – ACS MAINLINE SERVICE



CUSTOMER SPEAK

From APIs to DC granules, and now on to FDF, Sri Krishna Pharma specialises in the bulk manufacture of many first line of defence drugs. Founded in 1974, the company operates globally within a stringent compliance framework to produce landmark drugs.

Mr Raman Chaudhri, Sr. General Manager–Purchase, Sri Krishna Pharmaceuticals shares his feedback on imports through NCT, Krishnapatnam: The infrastructure and services for handling hazardous cargo at Navayuga Container Terminal are excellent. We have been able to achieve a lot of savings in our logistics cost compared to import through other ports.



OUR PHARMA CUSTOMERS AT NCT

- Salicylates & Chemicals (P) Ltd
- Sri Krishna Pharmaceuticals Ltd
- Sms Life Sciences India Ltd
- Dr. Reddys Laboratories Ltd
- Stericon Pharma Pvt Ltd
- Aurobindo Pharma Limited
- The Himalaya Drug Company
- Biomateix Health Care
- Medistics Global Pvt Ltd
- Arene Life Sciences Ltd
- Beloor Bayir Biotech
- PD Navkar Bio Chem
- Ace Bright Pharma
- Ge Health Care
- Sky Industries Ltd
- Alltech Biotech
- Bal Pharma Ltd
- Ttk Health Care Ltd
- Bio Extract
- Zeus Biotech